

# DETROIT NATIVE SUN

These careers have high pay and lots of freedom



(StatePoint) Are you looking for flexibility and independence in your career, without sacrificing your earning potential? If so, then these three career fields are worth looking into:

#### Real Estate

As a real estate agent, you have a lot of flexibility in terms of the number of hours you work a week, how much support you receive from a team or firm, and even what customers you service, be they residential or commercial and buyers, renters or sellers. While the job can be demanding in busy periods, and typically requires weekend and evening work, it's a great field for anyone who enjoys meeting with people face-to-face, setting their own hours and being active.

#### Financial Planning

Financial planning offers work-life balance, a high salary and the flexibility to chart your own career path. As a financial planner, you can be your own boss if you want to, or work for a firm large or small. If you're entrepreneurial-minded, take note — 38% of financial planners are self-employed, business owners or equity partners of a company.

Whether you specialize in a particular area of financial advising or not, the best way to significantly expand your opportunities is by earning CERTIFIED FINANCIAL PLANNER® certification. The median total compensation for financial planners in 2024 was \$185,000, and CFP® professionals, high in demand among employers and clients, earn 13% more than their peers.

## Three ways to become indispensable to your workplace

(StatePoint) In today's employment landscape, which is characterized by technological disruption, protecting your career against restructuring efforts and downsizing is essential. Here are three ways to become indispensable to your company:

#### Be a Leader

Doing the bare minimum is a fast track for fading into the woodwork. Instead, become someone that your colleagues, supervisors and supervisees trust, respect, and look to for insight. Make a point of having a broad understanding of your department and company's overarching goals and priorities so that when you speak up in meetings, you're doing so from an informed, holistic standpoint. Identify processes that need fine-tuning and share ideas for implementing them. Showcase your ability to lead by volunteering to oversee high-visibility projects and by becoming a mentor to interns and new staffers.

#### Get the Right Certification

In many industries, acquiring the right certification can impact your income, advance your career and help make you a vital member of your company. Take financial advising, for instance. CERTIFIED FINANCIAL PLANNER® certification has been considered the standard for 50 years. In fact, 79% of CFP® professionals say they have a competitive edge over other financial advisors.

Financial planning careers offer dynamic, human-focused work environments, work-life balance, impressive compensation and the chance to holistically improve people's lives. Women should pay particular attention to the CFP® professional path: New CFP Board research finds that women prioritize passion and energy in their work, along with financial security and job security, while women college students are particularly looking to make a meaningful contribution and women career changers are especially motivated by better work-life balance. Financial planning is a career path that can deliver on all these fronts.

To learn more about becoming a financial planner and getting CFP® certification, visit CFP.net.

#### Event Planning

Event planners help people and organizations bring the most important days of their life to fruition. From weddings and milestone birthdays to launch parties and conferences, event planning can take many forms. As an event planner, you could be self-employed, work for a firm or even be the in-house planner at a venue. A great job for multi-taskers who are as equally attentive to the big picture as the little details, this is a lively, creative career path that offers good pay and ever-changing projects and priorities.

Seeking a career that pays well and is flexible and fulfilling? Fortunately, there are dynamic work environments that can also be lucrative.

Highly valued by consumers — 90% say they feel more confident working with an advisor with a financial planning designation — CFP® professionals are employed by more than 10,000 firms across the United States, and research shows they get better results for their clients.

Prestigious designations like CFP® certification have rigorous standards, demonstrating to potential employers and clients alike your talents, ethical standards and capabilities. And because maintaining certification requires continuing education, your employer will know that you are staying on top of developments in your field, so you can remain positioned as a stand-out team member. To learn more, visit CFP.net.

#### Be Willing to Pivot

Organizational strategies and priorities can change over time. Understanding these shifts and being flexible is essential to staying relevant at your company. This may require learning new skills and software, obtaining new certifications or even going back to school. The important thing is being willing to pivot if needed.

With the right attitude, and a willingness to invest time and energy to develop your professional skills, you can advance your position in your company and secure your place as an essential member of the team.

## Help Wanted

### Account Executives

The Detroit Native Sun Newspaper Group LLC seeks to hire 5 sales people to sell advertising for radio, TV and newspaper. Most reps average \$25 to \$50 per hour. Qualified appointments/leads are provided. Commissions paid weekly. Bonuses available. Great earning opportunity. Must have friendly attitude. No experience is needed. Willing to train the right person. Must have reliable transportation. Call (313)457-5944 or email resume to sales@detroitnativesunonline.com.

### Customer Service Representative Credit Card Services - 314214550

Qualfon is hiring Credit Card Customer Service Representative to field inbound communication from our client's members regarding their credit card needs. The focus of this position is to provide outstanding support to existing members. The ideal candidate has professional communication and strong computer skills with a passion for providing first call resolution to their customers. Hourly pay rate - \$20/hr This position is located onsite at our Headquarters in Highland Park, MI. Qualfon is on a mission to help as many individuals as possible pursue their total vocation, create and an ever-growing number of career development opportunities, and be the partner of choice for all our clients. Further your education and earn a college degree through our Qualfon University scholarship program FREE access to personal and professional support through the Qualfon Care Coaches' program. Medical, dental benefits, vision, and life & accident insurance for full-time employees.

Competitive wages Opportunities to earn additional income through incentives

Paid time off. Onsite gym and cafeteria We lead by example to ensure our amazing team members and supervisors embrace and live the Qualfon Mission & Values. What you will be doing: In this position, you will field inbound communication (phone, email, chat, social media, etc) from our client's members regarding their credit card needs. Tasks include but are not limited to; handle inquiries related to active credit card accounts, assist with monetary transactions, non-monetary and maintenance transactions, assist with cases of fraudulent credit card activity, address queries, complete transactions, and perform maintenance for various account types, including checking accounts, savings accounts, and certificates of deposits, provide information regarding consumer loan applications, etc. Begin by thoroughly understanding the customer's need. Required Skills: 1 year of customer service experience required. 1 year of banking or financial services experience is strongly preferred. High School diploma or GED required; college degree preferred. Ability to work onsite in Highland Park and meet attendance requirements. Adhere to a set schedule including start, break, lunch, and end time. Veterans and their family members are encouraged to apply. Strong written and verbal communication skills. Professional, articulate voice and listening skills. please visit our website at Qualfon. com/

<https://jobs.qualfon.com>

**General Auto Mechanic - DDOT**  
DDOT is looking for Auto Mechanics to help drive the city. The starting pay is \$52,765 annually. Under general supervision, perform the full range of automotive and mechanical repair and maintenance tasks for a variety of gasoline and/or diesel fuel-powered vehicles including automobiles, trucks, buses, motorcycles, and special purpose-construction, maintenance, or recreational vehicles. Repair, maintain, service, or alter special purpose equipment mounted on or associated with such vehicles. Minimum Qualifications

Education: equivalent to completion of two years in and preferably graduation from a four-year trade or vocational high school with courses in general shop and automotive repair. Three (3) years of experience in repairing and rebuilding a variety of gasoline and/or diesel fuel-powered vehicles or completion of an approved four-year apprenticeship in automotive repair or its equivalent. Qualifications (preferred): Preferably two (2) years of experience repairing a variety of construction, maintenance, or other special purpose vehicles. Apply online at <http://www.detroitmi.gov/Detroit-Opportunities/Find-A-Job>.

### Lawn Services - 5223865

TruGreen, 2711 Commerce Drive, Rochester Hills, Michigan 48309, is looking for someone that enjoys working outside, and servicing our customers lawn and landscape. If you have a good attitude and willingness to learn, we may have a job for you. We offer competitive wage at \$13.50 per hour plus overtime and commissions. We also offer Health benefits, 401-K and paid training. If you want a career with the largest lawn company and work for a winning team call today! To apply email [danachols@trugreenmail.com](mailto:danachols@trugreenmail.com) or call Brian at 248-270-9482

### General Labor Steel - 12148536

Phoenix Industrial Services is hiring for a General Labor position in the Belleville, Michigan area. Our client is an environmentally friendly company who processes and recycles metals such as aluminum and steel. Their mission is to cut down on the amount of metals wasted and develop new ways to reclaim those products. 1st shift: (7am-3pm) --> \$16.00/hr 2nd shift: (3pm-11pm) --> \$16.50/hr Must be able to work 1st or 2nd shift, 10 hour shift Monday - Thursday Benefits: Full-time, temporary to potential permanent positions, Weekly paycheck, Dental, Health and Vision insurance. The General Labor position is a hands-on role, working mostly outside sorting through material. You will be inspecting the metal pieces as they run down the conveyor. Preferred Requirements: Experience operating a conveyor, Willingness to work outside year round, Ability to safely lift 75 lbs, Good attitude and work ethic. If you see yourself fitting in this role, please submit your resume. EOE and in compliance with ADA. To apply, please call our office at (734) 241-7760 to speak with a Staffing Coordinator or submit your resume to [amiele@phoenixsvs.com](mailto:amiele@phoenixsvs.com).

### Substitute Teachers - 320059006

We are looking to hire qualified substitute staff to fill vacancies as they arise in our schools. There could be day to day openings or long term and can be either full day or 1/2 day. Our schools range from preschool to highschool positions. Additional Requirements: 60 college credit hours, Pass background check, and Sub permit. Please contact us at [info@midwestsubs.com](mailto:info@midwestsubs.com) to apply.

### General Laborer - 325254416

At Roush, you are part of building the future. Are you someone that has a passion for providing innovative solutions to complex challenges? Do you want to work someplace where creativity and new ideas are encouraged? If so, then keep reading. We offer a full array of benefits to our full-time employees, including medical, dental, vision, life insurance, earned sick time, STD, LTD, 401K, tuition reimbursement, paid vacation, and paid holidays. Roush is currently looking for a General Laborer to complete a variety of tasks within our Engine Build Department. This is an entry level position that may lead to a career in skilled trades. If you share our passion for providing innovative solutions to complex challenges, we want you on our team. Please visit our careers page and apply by clicking on this link: <https://roush.applytojob.com>